# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

[X]

ITEM 2.

EXCHANGE ACT OF 1934		
For the quarterly period ended September	er 30, 1998	
	or	
[ ] TRANSITION REPORT PURSUANT TO SEC EXCHANGE ACT OF 1934	CTION 13 OR 15(d) OF THE SECURITIES	
Commission Fil	e Number: 0-21088	
VICAL IN	JCORPORATED	
(Exact name of registrant	as specified in its charter)	
Delaware	93-0948554	
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.	)
9373 Towne Centre Dr., Suite 100, San I	Diego, California 92121	
(Address of principal executive offices		e)
(619)	453-9900	
	number, including area code)	
Not Ap	pplicable	
	ress and former fiscal year, nce last report)	
such filing requirements for the past S	eports), and (2) has been subject to 90 days Yes X No .	
	NO days Yes X No ng of each of the issuer's classes of	
such filing requirements for the past S	NO days Yes X No ng of each of the issuer's classes of	998
Indicate the number of shares outstands common stock, as of the latest practices  Class	ong of each of the issuer's classes of the date.  Outstanding at September 30, 1	998
Indicate the number of shares outstands common stock, as of the latest practical ClassCommon Stock, \$.01 par value	ng of each of the issuer's classes of able date.  Outstanding at September 30, 1	998
Indicate the number of shares outstands common stock, as of the latest practices  Class Common Stock, \$.01 par value	ong of each of the issuer's classes of able date.  Outstanding at September 30, 1	998
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SIGNATURE
EXHIBIT LIST
* No information provided due to inapplicability of item.

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PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

## VICAL INCORPORATED BALANCE SHEETS

<TABLE>

<caption></caption>		SEPTEMBER 30, 1998 (UNAUDITED)		DECEMBER 31, 1997
<\$>	<c></c>		<c></c>	
ASSETS				
Current Assets:	<u>^</u>	10 410 204		10 155 140
Cash and cash equivalents	\$	12,412,394	Ş	12,157,149
Marketable securities - available-for-sale Receivables and other		2,336,261		33,397,482 1,566,532
Receivables and other		2,330,201		1,300,332
Total current assets		43,229,410		47,121,163
Property and Equipment:				
Equipment		5,085,975		4,966,955
Leasehold improvements		1,558,554		1,587,554
		6,644,529		6,554,509
Lessaccumulated depreciation and amortization		(4,809,805)		(4,334,224)
		1,834,724		
Patent costs, net of accumulated amortization				
Other assets		1,268,856 134,354		102,500
	\$		\$	50,691,007
LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities:				
Accounts payable and accrued expenses	\$	1.576.737	Ś	1.424.603
Current portion of capital lease obligations	т	1,576,737 460,530	т.	448,261
Current portion of notes payable		213,773		213,773
Deferred revenue		213,773 500,000		
Total current liabilities		2,751,040		
Long-Term Obligations:				
Long-term obligations under capital leases		803.942		911,794
Notes payable		106,887		320,660
Total long-term obligations				1,232,454

Stockholders' Equity:
Preferred stock, \$0.01 par value--5,000,000 shares authorized-none outstanding

Common stock, \$0.01 par value--40,000,000 shares authorized--15,818,165 and 15,731,316 shares issued and outstanding at September 30, 1998 and December 31, 1997, respectively

Additional paid-in capital Accumulated other comprehensive income Accumulated deficit

Total stockholders' equity

Total Liabilities and Stockholders' Equity

</TABLE>

</TABLE>

158,182 157,313

78,155,480 77,267,971
153,161 24,028
(35,661,348) (30,255,657)

42,805,475 47,193,655

\$ 46,467,344 \$ 50,691,007

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## VICAL INCORPORATED STATEMENTS OF OPERATIONS (UNAUDITED)

<TABLE> <CAPTION> Three Months Ended Nine Months Ended September 30, September 30, 1998 1997 1998 1997 <S> <C> <C> Revenues: License/royalty revenue 1,536,992 \$ 3,349,434 \$ 4,617,138 \$ 4,147,564 Contract revenue 158,834 130,999 370,694 1,325,925 1,695,826 4,987,832 3,480,433 5,473,489 \_\_\_\_\_ -----\_\_\_\_\_ -----\_\_\_\_\_ Expenses: 3,157,774 3,319,102 9,310,700 Research and development 8,910,514 General and administrative 927,968 854,716 2,836,114 2,705,180 \_\_\_\_\_ -----\_\_\_\_\_ 4,012,490 4,247,070 12,146,814 11,615,694 \_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ Loss from operations (2,316,664) (766,637) (7, 158, 982)(6,142,205) 607,846 590,731 1,879,342 Interest income 1,798,100 Interest expense 41,057 48,598 126,051 149,555 \_\_\_\_\_ Net loss (1,749,875) \$ (224,504) (5,405,691) (4,493,660)\_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ Net loss per share (basic and diluted--Note 2) (.11) (.01) (.34) (.29)Weighted average shares used in computing net loss per share 15,817,412 15,458,404 15,786,838 15,443,212 \_\_\_\_\_ \_\_\_\_\_ -----\_\_\_\_\_

#### VICAL INCORPORATED STATEMENTS OF CASH FLOWS (UNAUDITED)

<TABLE> <CAPTION>

NINE MONTHS ENDED SEPTEMBER 30,

		1998	1997
<\$>	<c></c>		 C>
OPERATING ACTIVITIES:			
Net loss	\$	(5,405,691) \$	(4,493,660)
Adjustments to reconcile net loss to net cash provided from			
(used in) operating activities:			
Depreciation and amortization		694,653	690,440
Write-off of abandoned patent costs		94,800	54,388
Change in operating assets and liabilities:			
Receivables and other		(769,729)	575 <b>,</b> 356
Accounts payable and accrued expenses		152,134	3,397
Deferred revenue			(834,782)
Net cash used in operating activities			(4 004 961)
Net cash used in operating activities			(4,004,861)
INVESTING ACTIVITIES:			
Marketable securities		5.045.860	(1,278,687)
Capital expenditures		(25,388)	(449,184)
Deposits and other		(2,854)	
Patent expenditures			(196,091)
Net cash provided from (used in) investment activities			(1,726,152)
FINANCING ACTIVITIES:			
Principal payments under capital lease obligations		(369,375)	(378,038)
Principal payments on notes payable		(213,773)	(378,038) (106,887)
Issuance of common stock, net		888,378	310,821
Net cash provided from (used in) financing activities		305,230 	(174,104)
Net increase (decrease) in cash and cash equivalents		255,245	(5,905,117)
Cash and cash equivalents at beginning of period		12 157 149	12,609,277
cash and cash equivalents at beginning of period			
Cash and cash equivalents at end of period	\$	12,412,394 \$	6,704,160
Supplemental Disclosure of Non-Cash Investing and Financing Activities:		072 702 +	270 274
Equipment acquired under capital leases		273 <b>,</b> 792 \$	379,374

</TABLE>

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### VICAL INCORPORATED NOTES TO FINANCIAL STATEMENTS

September 30, 1998 (unaudited)

#### 1. ORGANIZATION AND BASIS OF PRESENTATION

#### ORGANIZATION

Vical was incorporated in April 1987 and has devoted substantially all of its resources since that time to its research and development programs. The Company is currently focusing its resources on the development of its direct gene transfer and related technologies.

#### BASIS OF PRESENTATION

The information contained herein has been prepared in accordance with instructions for Form 10-Q. The information at September 30, 1998, and for the three-month and nine-month periods ended September 30, 1998 and 1997, is unaudited. In the opinion of management, the information reflects all adjustments necessary to make the results of operations for the interim periods a fair statement of such operations. All such adjustments are of a normal recurring nature. Interim results are not necessarily indicative of results for a full year. The preparation of

financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. For a presentation including all disclosures required by generally accepted accounting principles, these financial statements should be read in conjunction with the audited financial statements for the year ended December 31, 1997, included in the Vical Incorporated Form 10-K filed with the Securities and Exchange Commission.

#### NET LOSS PER SHARE

Net loss per share (basic and diluted) for the three-month and nine-month periods ended September 30, 1998 and 1997, has been computed using the weighted average number of common shares outstanding during the respective periods. Diluted loss per share does not include any assumed exercise of stock options as the effect would be antidilutive.

#### COMPREHENSIVE INCOME

The Company implemented Statement of Financial Accounting Standards No. 130, "Comprehensive Income", effective January 1, 1998. This statement requires that all items that are required to be recognized under accounting standards as components of comprehensive income be reported in a financial statement that is displayed with the same prominence as other financial statements. Accordingly, in addition to reporting net income (loss) under the current rules, the Company is required to display the impact of any unrealized gain or loss on marketable securities as a component of comprehensive income and to display an amount representing total comprehensive income for each period presented. In interim financial results, this information is allowed to be presented in the notes to the financial statements. For the three-month periods ended September 30, 1998 and 1997, other comprehensive income was \$148,889 and \$61,663, respectively, and total comprehensive loss was \$1,600,986 and \$162,841, respectively. For the nine-month periods ended September 30, 1998 and 1997, other comprehensive income was \$129,133 and \$71,653, respectively, and total comprehensive loss was \$5,276,558 and \$4,442,007, respectively.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### OVERVIEW

Vical was incorporated in April 1987 and has devoted substantially all of its resources since that time to its research and development programs. The Company is focusing its resources on the development of its direct gene transfer and related technologies. Currently, the Company is developing its ALLOVECTIN-7, LEUVECTIN and VAXID cancer product candidates internally, while developing vaccine product candidates for infectious diseases primarily in collaboration with corporate partners Merck & Co., Inc. ("Merck") and Pasteur Merieux Connaught ("PMC"). In February 1998, the Company and Centocor, Inc. entered into a license agreement allowing Centocor, Inc. to use Vical's naked DNA technology to develop and market certain gene-based vaccines for the potential treatment of certain types of cancer. To date, the Company has not received revenues from the sale of products. The Company expects to incur substantial operating losses for at least the next several years, due primarily to expansion of its research and development programs and the cost of preclinical studies and clinical trials. As of September 30, 1998, the Company's accumulated deficit was approximately \$35.7 million.

Vical has formulated ALLOVECTIN-7, a complex containing the gene encoding a particular human histocompatibility antigen, HLA-B7, and a lipid material to facilitate gene uptake. After direct injection of ALLOVECTIN-7 into a tumor, the Company believes that the HLA-B7 gene will cause the tumor cells to produce the HLA-B7 antigen. This gene expression may then trigger a potent cellular immune response against the tumor cells.

In May 1998, the Company initiated registration-supportive expanded Phase II and Phase III multi-center clinical trials in certain patients with metastatic melanoma. Either or both of the pivotal trials could support initial product registration if endpoints are achieved. The FDA has reviewed data from previous studies and has confirmed acceptability of the designs, endpoints, and analysis plans for both new trials. The open-label, multi-center Phase II trial is designed to confirm the efficacy of ALLOVECTIN-7 in the defined patient population which appeared to benefit most in earlier Phase II trials. Enrollment will be open to patients with metastatic (spread beyond the initial site), refractory (unresponsive to standard therapy), Stage III or IV disease that has not yet spread to multiple internal organs. Up to 70 advanced melanoma patients will be enrolled at approximately 15 leading cancer treatment centers throughout North America. The objective is a clinical partial or complete response in at least 15 percent of the evaluable patients, persisting with a median duration of at least four months.

The open-label, multi-center, randomized, controlled Phase III trial is designed to determine the efficacy of ALLOVECTIN-7 when combined with standard chemotherapy in patients with unresectable, metastatic melanoma not previously treated with chemotherapy. In prior trials, ALLOVECTIN-7 was used only after standard therapies had failed. In the new trial, patients may be enrolled upon diagnosis or upon progression to Stage III or Stage IV disease when surgery or radiation therapy are usually no longer curative. Because ALLOVECTIN-7 is intended to trigger an immune response against tumor cells, the Company believes the treatment may be more effective in patients whose immune systems have not been compromised.

Approximately 140 patients per group, randomized by sex, age, and extent of disease spread, will be enrolled into a chemotherapy-plus-ALLOVECTIN-7 experimental group or a chemotherapy-only control group. The objective is a greater relative clinical benefit for the experimental group than for the control group. Acceptable endpoints are either an improvement in the median time to disease progression, or in the rate of objective clinical responses.

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Results from another Phase I/II trial of ALLOVECTIN-7 suggested potential efficacy in certain patients with unresectable head and neck cancer. Results for 22 evaluable patients in a multi-center Phase II trial yielded one clinical complete response lasting more than 8 months. Eight patients experienced stable disease for 2 to 18 months and continuing, of which three patients had significant (25 percent to 40 percent) tumor shrinkage. The median time to disease progression was 26 weeks among the nine patients that derived clinical benefit, compared with 6 weeks among the 13 non-responders. Notably, median survival was 41 weeks among patients who derived clinical benefit, compared with 23 weeks among non-responders. Overall median survival for patients in the Phase II trial, including non-responders, was 36 weeks, which is more than 50 percent longer than the expected median survival (23 weeks) for this patient population.

Vical is developing its second gene-based product candidate, LEUVECTIN, also intended for direct injection into tumor lesions of cancer patients. LEUVECTIN contains a gene that encodes the potent immunostimulator IL-2 and a lipid material to facilitate gene uptake. The Company expects that LEUVECTIN, when injected into tumors, will cause the malignant cells to produce and secrete IL-2 in the vicinity of the tumor, stimulating the patient's immune system to attack and destroy tumor cells. Because LEUVECTIN is designed to deliver IL-2 only at the site of tumor lesions, the Company believes that it may provide similar efficacy with fewer side effects than systemic IL-2 therapy.

Phase I/II clinical trials testing the safety of LEUVECTIN at varying dosage levels were completed in patients with advanced melanoma, renal cell carcinoma, and soft-tissue sarcoma. The Phase I/II results presented in May 1998 indicated that of the 14 evaluable patients in the renal cell carcinoma trial, two patients achieved clinical partial responses persisting for 13 to 14 months and continuing, and two achieved stable disease, yielding a total of four out of 14 evaluable patients (29 percent) deriving clinical benefit from treatment. Among 16 evaluable patients in the melanoma trial, one achieved a clinical partial response persisting for 11 months and continuing, and three achieved stable disease. Among 15 evaluable patients in the sarcoma trial, nine patients achieved stable disease. The results of these trials indicated that the treatment appeared to be safe and well-tolerated, with no serious treatment-related adverse events reported. Responses appeared to be dose-related, with all clinical responses occurring in the two highest dosing groups. In May 1998 the Company initiated a multicenter Phase II clinical trial in patients with metastatic renal cell carcinoma. The open-label, multi-center Phase II trial is designed to evaluate the safety and efficacy of LEUVECTIN in up to 80 patients with metastatic kidney cancer and determine response rate and duration.

In June 1997, the Company initiated a Phase I/II clinical trial with LEUVECTIN in approximately 18 prostate cancer patients. The trial was designed to test the safety and efficacy of LEUVECTIN as a potential therapy for patients with tumors apparently confined to the prostate capsule, but with a high likelihood of metastatic disease recurrence. Treatment with LEUVECTIN was intended to stimulate a localized immune response against the primary tumor and a systemic immune response against any tumor cells that may have escaped from the capsule.

Data measurement and analysis focused on reductions in the patients' serum levels of prostate-specific antigen (PSA) following treatment with LEUVECTIN. PSA is a biochemical substance produced exclusively by prostate cancer cells and used as a marker to detect and monitor the disease. Recent studies have confirmed that PSA levels, in combination with several other factors, are highly predictive of disease progression in post-surgical and post-radiation patients.

Results of the trial were presented in June 1998, and indicated that LEUVECTIN was well-tolerated and may be successful in causing targeted immune response against prostate cancer cells. In five of 11 patients scheduled for radical prostatectomy (complete removal of the prostate gland), serum PSA levels decreased by at least 50 percent prior to surgery, and remained at undetectable levels following surgery for up to 11 months and continuing. Two additional patients experienced serum PSA reductions between 25 percent and

50 percent prior to surgery and undetectable levels following surgery for up to 6 months and continuing. In four of eight patients with recurrent disease following radiation therapy, serum PSA levels decreased by at least 50 percent. Three additional patients experienced serum PSA reductions between 25 percent and 50 percent.

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In collaboration with Dr. Ronald Levy of Stanford University Medical Center, the Company is developing a naked DNA anti-idiotype vaccine, VAXID, against low-grade non-Hodgkin's B-cell lymphoma. VAXID is a DNA plasmid that encodes the patient-specific idiotype of the B-cell tumor immunoglobulin. The Company believes that immunization of post-chemotherapy patients with VAXID could result in the elimination of residual disease and the prevention of the relapse of disease. In October 1997, a Phase I/II clinical trial of VAXID began at the Stanford University Medical Center under the direction of Dr. Levy.

In July 1998, the Company announced the initiation of a Phase I/II clinical trial to study the safety and potential efficacy of an experimental DNA vaccine for patients with metastatic melanoma. The trial is being sponsored by the National Cancer Institute under the direction of Dr. Steven A. Rosenberg, M.D., Ph.D., Chief of Surgery. The experimental vaccine contains a gene which may cause cells at the injection site to produce a modified gp100 melanoma antigen. The antigen is expected to trigger an immune response against melanoma tumor cells. In earlier studies, Dr. Rosenberg tested a vaccine using peptides (portions of the modified antigen) in combination therapy with interleukin (IL-2), a naturally occurring protein that stimulates the immune system. A DNA vaccine may be more generally applicable and may provide advantages in manufacturing and product handling.

In July 1997, the Company and PMC began a Phase I clinical trial of an experimental naked DNA vaccine against the parasite that causes malaria. The Company and PMC sponsored the trial under their Research, Collaboration and License Agreement. The trial was conducted by the U.S. Naval Medical Research Institute. In April 1998, the Company released preliminary results from approximately 20 human participants in the trial which indicated that the vaccine was well-tolerated and safe. Preliminary analysis of specimens from trial participants suggested a good cellular immune response with features that the physicians conducting the trial believe may be important in preventing the disease. In the October 16, 1998, issue of SCIENCE, the Company and its collaborators at the Naval Medical Research Center and PMC reported that subjects immunized with a potential malaria DNA vaccine developed dose-related "killer" T cell immune responses. These T-cells are believed to be essential for vaccines against malaria and other infectious diseases. This was the first demonstration of safety and immune responses in healthy human volunteers with a vaccine using the Company's patented naked DNA technology. To date, no effective vaccine has been developed against malaria, which is among the most prevalent and fatal infectious diseases worldwide. In September 1998, the Company signed a cooperative agreement with the Office of Naval Research for funding of up to \$2,700,000 to develop a multi-gene malaria DNA vaccine and test its ability to protect humans against malaria.

In September 1998, the Company and Boston Scientific Corporation entered into a license and option agreement for the development of intravascular gene delivery technology. The agreement specified an initial payment of \$1,100,000 which was received in October 1998.

The Company's product candidates may not prove to be safe and effective in clinical trials and no commercially successful products may ultimately be developed by the Company.

This Form 10-Q contains, in addition to historical information, forward-looking statements. When used in this discussion, the words "expects," "anticipated" and similar expressions are intended to identify forward-looking statements. Such statements are subject to certain risks and uncertainties, including whether the Company's product candidates will be shown to be safe or efficacious in clinical trials, whether the Company's corporate collaborations will be successful, and whether the Company's product candidates will ultimately be successfully developed or receive necessary regulatory approvals and other matters discussed in Item 1 under the caption "Risk Factors" in the Company's Form 10-K for the year ended December 31, 1997 filed with the Securities and Exchange Commission, which could cause actual results to differ materially from those projected. These forward-looking statements speak only as of the date hereof. The Company undertakes no obligation to update these forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

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#### RESULTS OF OPERATIONS

Revenues of \$1,696,000 were recorded for the quarter ended September 30, 1998. License revenue primarily consisted of a license fee of \$1,100,000 (which the Company received in October 1998) related to a license and option agreement with Boston Scientific for the development of vascular gene therapy, recognition of deferred license fees of \$250,000 from the existing

Merial license agreement and royalty revenue of \$183,000. In the second quarter of 1998, the Company received \$1,000,000 from Merial for the extension of its option on vaccine targets. This license fee is being recognized as revenue over the twelve-month option period. Accordingly, \$250,000 was recognized as revenue in each of the second and third quarters of 1998 and \$500,000 of the initial payment is reflected as current deferred revenue in the balance sheet at September 30, 1998. In addition, for the quarter ended September 30, 1998, the Company recognized net contract revenue of \$159,000, primarily from a contract entered into in September 1998 with the Office of Naval Research for the development work on a potential naked DNA vaccine to prevent malaria. This multi-year grant could provide up to \$2,700,000 of funding to the Company.

The Company had revenues of \$3,480,000 for the quarter ended September 30, 1997. License revenue of \$3,178,000 was derived primarily from an initial payment of \$2,000,000 from Merck under a license and option agreement for use of the Company's technology to deliver certain growth factors and a milestone payment from PMC for the start of the malaria clinical trial. License revenue for the quarter ended September 30, 1997, also included amortization of deferred license fees under earlier agreements with PMC and Merial and royalty revenues of \$171,000. Contract revenues were primarily from PMC.

Revenues for the nine months ended September 30, 1998, were \$4,988,000. In addition to the revenue recognized in the third quarter, revenue for the nine months ended September 30, 1998, also included \$2,200,000 of license revenue from Centocor, Inc., \$428,000 of license revenue from amortization of deferred revenue from PMC and Merial, contract revenue from PMC and royalty revenue of \$524,000. Revenues for the nine months ended September 30, 1997, were \$5,473,000 and, in addition to contract and license revenue from Merck, PMC and Merial, and royalty revenue, included a grant from the Department of Defense of \$209,000.

The Company's total operating expenses for the quarter ended September 30, 1998, were \$4,012,000 compared with \$4,247,000 for the second quarter of 1997. Total operating expenses for the nine months ended September 30, 1998, were \$12,147,000 compared with \$11,616,000 for the same period in 1997.

Research and development expenses decreased to \$3,158,000 for the three months ended September 30, 1998, from \$3,319,000 for the same period in 1997. For the nine months ended September 30, 1998, research and development expenses were \$9,311,000 compared with \$8,911,000 in the same period of 1997. The decrease in research and development expenses for the quarter ended September 30, 1998 is because the comparable quarter of the prior year included clinical trial costs for the malaria clinical trial and costs for contract services which were not incurred at the same level in 1998. These decreases were partially offset by increased costs of personnel. The increase in research and development expenses for the nine months ended September 30, 1998 was generally due to increased clinical trial costs and additional royalties for license agreements.

General and administrative expenses decreased to \$855,000 for the three months ended September 30, 1998, from \$928,000 for the same period in 1997. General and administrative expenses for the nine months ended September 30, 1998, increased to \$2,836,000 from \$2,705,000 for the same period in 1997. The decrease for the three-month period primarily is due to lower insurance and facilities costs. The increase for the nine-month period is attributable to the Company's expanding research and development activities, partially offset by lower insurance and facilities costs.

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Investment income for the three-month and nine-month periods ended September 30, 1998, was \$608,000 and \$1,879,000, respectively. Investment income for the three-month and nine-month periods ended September 30, 1997, was \$591,000 and \$1,798,000, respectively. The increases are primarily a result of higher rates of return on investments.

The net loss was \$.11 per share for the three months ended September 30, 1998, compared with net loss per share of \$.01 for the same period of 1997. For the nine months ended September 30, 1998, the net loss was \$.34 per share compared with a net loss of \$.29 per share for the same period in the prior year. The Company expects to incur losses throughout the remainder of 1998 and to report a net loss per share for the year ended December 31, 1998.

#### LIQUIDITY AND CAPITAL RESOURCES

Since its inception, Vical has financed its operations primarily through private placements of preferred and common stock, three public offerings of common stock and revenues from collaborative agreements. As of September 30, 1998, the Company had working capital of approximately \$40.5 million compared with \$44.9 million at December 31, 1997. Cash and marketable securities totaled approximately \$40.9 million at September 30, 1998, compared with \$45.6 million at December 31, 1997.

The Company expects to incur substantial additional research and development expense including continued increases in personnel costs and costs related to preclinical testing and clinical trials. The Company's future capital requirements will depend on many factors, including continued scientific progress in its research and development programs, the scope and results of preclinical testing and clinical trials, the time and costs involved in

obtaining regulatory approvals, the costs involved in filing, prosecuting and enforcing patent claims, competing technological and market developments, the cost of manufacturing and scale-up, and commercialization activities and arrangements. The Company intends to seek additional funding through research and development relationships with suitable potential corporate collaborators or through public or private financing. Additional funding may not be available on favorable terms or at all.

If additional funding is not available, Vical anticipates that its available cash and existing sources of funding will be adequate to satisfy its operating needs through 2000.

YEAR 2000 ISSUES

The Company has performed a review of its computer applications and equipment to determine whether they will function for the year 2000 and beyond and what modifications, if any, would be required to ensure their continuing functionality. Given the relatively small size of the Company's systems and the predominantly new hardware, software and operating systems, management does not anticipate any significant delays in becoming Year 2000 compliant. However, the Company is unable to control whether its current and future strategic partners' systems are Year 2000 compliant. To the extent that strategic partners would be unable to procure clinical materials or services provided by the Company, or otherwise manage their clinical trials and research and development activities, or to pay invoices owed to the Company, or to the extent that suppliers are unable to manufacture and ship materials or provide requested contract services, the Company's operations could be adversely affected. The Company is communicating with strategic partners to assess the risk of Year 2000 issues. The Company has not completed the inquiries of the strategic partners. However, the Company is not aware, at this time, of any material year 2000 issues regarding its dealings with its strategic partners. The Company anticipates that its assessment will be completed by July 31, 1999. At this time, management has no reason to believe that Year 2000 changes will have a material impact on the Company's business, financial condition or results of operations. Since no significant issues have been identified, the Company does not have a contingency plan to address any material Year 2000 issues. Such contingency plan, if required, will be developed for all applications and systems that affect core business functions upon completion of the Company's assessment of Year 2000 issues.

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PART II. OTHER INFORMATION

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

If a stockholder wishes to have a stockholder proposal considered at the Company's next annual meeting, the stockholder must have given timely notice of the proposal in writing to the Secretary of the Company. To be timely, a stockholder's notice of the proposal must be delivered to or mailed and received at the executive offices of the Company not less than 50 days nor more than 75 days prior to the date of the annual meeting; provided, however, that notice of the proposal to be timely must be received no later than the close of business on the 15th day following the day on which such notice of the date of the annual meeting was mailed or public disclosure of the meeting date was made.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

1. Exhibits

EXHIBIT 27 Financial Data Schedule

2. Reports on Form 8-K

None

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VICAL INCORPORATED

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed in its behalf by the undersigned thereunto duly authorized.

Vical Incorporated

By /s/MARTHA J. DEMSKI

Martha J. Demski
Vice President and
Chief Financial Officer
(on behalf of the registrant and
as the registrant's Principal
Financial and Accounting
Officer)

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EXHIBIT NUMBER

DESCRIPTION OF DOCUMENT

1. EXHIBIT 27

Financial Data Schedule

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#### <ARTICLE> 5

<LEGEND>

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE STATEMENT OF OPERATIONS AND BALANCE SHEET FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1998 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

</LEGEND>

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